

Product Features and Benefits

Ideal Term Funds offer a secure, guaranteed alternative to GICs and Canada Savings Bonds that can deliver predictable income. Ideal Term Funds are flexible enough to meet your needs at every stage of your life - whether you are saving for retirement or drawing a retirement income. They also offer you a smooth transition from the savings stage to the payout phase of your life. You can choose from a wide range of options.

Ideal Term Funds are offered under The Standard Life Assurance Company of Canada's savings and retirement income plans, which are insurance products.

Ideal Term Funds for registered and non-registered savings plans

Registered savings plans include Registered Retirement Savings Plans, Locked-in Retirement Accounts, Locked-in Retirement Savings Plans and Tax-free Savings Accounts.

Daily Interest Fund

- ▶ Secure, short-term holding fund that accumulates premiums paid until an amount or the balance is transferred to a term fund
- ▶ Fully redeemable

Redeemable Term Fund

- ▶ Terms of 30, 90, 180 and 270 days and 1 to 10 years, including customized terms
- ▶ Redeemable at any time (surrender charges would apply – see Surrender Charges section)
- ▶ 5-year laddering option available

UpScale RRSP

- ▶ Terms of 3, 5 and 10 years
- ▶ Redeemable at any time (surrender charges could apply, including a positive or negative market value adjustment – see Surrender Charges section)
- ▶ Compound interest rates that increase each year
- ▶ Average interest rate for the term is higher than the Redeemable Term Fund base rate for an equivalent term

Key features

- ▶ Simple and compound interest
- ▶ Potential for creditor protection when the person chosen as beneficiary qualifies for protection by provincial legislation¹
- ▶ Opportunity to bypass probate fees and delays upon death if a beneficiary other than the estate is named²

¹ Since there are some circumstances where creditor protection may not apply, it is recommended that policyholders consult a legal advisor to find out if they are eligible for this kind of protection.

² In Quebec, notarial wills don't need to be probated. Probate fees are minimal for both holograph wills and wills made in the presence of witnesses.

Ideal Term Funds for retirement income plans

Retirement income plans include Registered Retirement Income Funds, spousal Retirement Income Funds, Life Income Funds, Locked-in Retirement Income Funds, Prescribed Registered Retirement Income Funds.

Daily Interest Fund

- ▶ Short term holding fund
- ▶ Fully redeemable

Redeemable Term Fund

- ▶ Terms of 30 , 90, 180 and 270 days and 1 to 30 years, including customized terms
- ▶ Compound interest only

Key features

- ▶ Policy-based sequence of withdrawals – income payments are taken from term funds nearest to maturity first, then from the Daily Interest Fund
- ▶ Low minimum premiums per fund
- ▶ Monthly, quarterly, semi-annual or annual income payments deposited directly to policyholder's bank account
- ▶ Potential for creditor protection when the person chosen as beneficiary qualifies for protection by provincial legislation¹
- ▶ Opportunity to bypass probate fees and delays upon death if a beneficiary other than the estate is named²

Guaranteed and non-guaranteed product features

On the maturity date of the Ideal Term Fund, the premium paid and accumulated interest is guaranteed. This assumes no surrenders or payments were made from the Ideal Term Fund.

Premiums and fees information for Ideal Term Funds

Minimum premiums

Savings Plans	
Daily Interest Fund	\$50 per month (Pre-Authorized Debit – PAD) or \$1,000 lump sum (\$250 for additional premiums)
Term Funds of less than 1 year and 1 to 10 year Term Funds with simple interest paid monthly or quarterly	\$5,000
1 to 10 year Term Funds including Term Funds with simple interest paid semi-annually or annually	\$1,000
UpScale RRSP	\$1,000
Retirement Income Plans	
Per policy	\$10,000
Term Funds of less than 1 year	\$5,000
Term Funds of 1 to 30 years	\$1,000
Daily Interest Fund	\$250

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Fees

Full or partial surrenders from Redeemable Term Funds and UpScale RRSP may be subject to surrender charges (see the following section on surrender charges).

The Systematic Withdrawal Plan (SWP) is available for non-registered Savings Plans and Retirement Income Plans. For non-registered Savings Plans, there are no fees or surrender charges when the withdrawals for the scheduled income payments are made from the Daily Interest Fund. For Retirement Income Plans, there are no fees or charges on the scheduled income payments regardless of the Fund used.

We reserve the right to charge for any expenses or losses caused by non-sufficient funds (NSF) payments, incorrect instructions, or multiple changes to SWP payment income streams.

The following applies to changes to the SWP income stream (whether to the payment amount or frequency):

- ▶ one free change per calendar year
- ▶ \$50 for each subsequent change

Surrender charges

Full or partial surrenders of redeemable Ideal Term Funds prior to a maturity date would be subject to surrender charges. Based on the plan type, surrender charges may include: a market value adjustment (see below), a charge for the term remaining, a penalty factor, and/or an expense recovery.

On all Ideal Term Fund redeemable plans, a market value adjustment would apply when the Term Fund from which the surrender is being made is earning a lower interest rate than the same or a similar Term Fund with a term equal to the remainder of the term (that the surrender is being made from). For the UpScale RRSP plan only, full or partial surrenders prior to their maturity dates could result in a negative or positive market value adjustment. A positive market value adjustment occurs when the rate on the UpScale RRSP from which the surrender is being made is higher than the same or a similar Term Fund with a term equal to the remainder of the term (that the surrender is being made from). A positive market value adjustment could result in an increase to the value of the UpScale RRSP from which the surrender is being made.

Limitations, reductions and exclusions

Before settling any claims, we require proof that is satisfactory to us.

Consumer rights and responsibilities

Under our Total Customer Satisfaction Guarantee, the policyholder has the right to return the policy if unsatisfied with the sales process, at any time within 6 months of the issue date. You must complete a simple form indicating which of the eight principles of our Code of Ethics (available upon request) has not been met to your satisfaction. The policy will then be deemed void. A refund will be made equal to the total book value of the policy (premiums paid plus accumulated interest less any amounts surrendered and/or payments made). The refund may be subject to a market value adjustment to reflect fluctuations in interest rates and may also be subject to taxation legislation.

The refund under the Total Customer Satisfaction Guarantee will not apply if the policy has been issued in lieu of a previous policy or as a result of exercising an option contained in the previous policy.

For complete details on our Total Customer Satisfaction Guarantee, visit our web site at www.standardlife.ca.

Effective date of coverage

The policy takes effect when The Standard Life Assurance Company of Canada receives the completed Ideal Term Fund Policy Application form and the premium payment.

The Standard Life Assurance Company of Canada

Ideal Term Funds are offered by The Standard Life Assurance Company of Canada.

The Standard Life Assurance Company of Canada is a member of Assuris. For details on Assuris, visit www.assuris.ca or ask your advisor for a brochure. You can also request one from Assuris by emailing info@assuris.ca or by calling **1-866-878-1225**.

For more information on The Standard Life Assurance Company of Canada, visit our web site at www.standardlife.ca in the section entitled "About us".

If you wish to know more about Ideal Term Funds, please contact your advisor or call us at **1-888-841-6633**.